



Leadership Quotations

A collection of leadership quotes authored by various people and shared to Social Media

“Leaders are like eagles. They fly alone.”



JPT FINANCIAL SOLUTIONS, INC.

Eldercare • Advisory • Tax • Accounting

Web: www.jptfinancial.com • eMail: jptfinancial@jptfinancial.com • Tel: [\(201\) 996-9854](tel:(201)996-9854) • Fax: [\(201\) 996-0874](tel:(201)996-0874)



- Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others. - Jack Welch
- Courage is resistance to fear, mastery of fear – not absence of fear. – Mark Twain
- One of the true tests of leadership is the ability to recognize a problem before it becomes an emergency. - A.Glasgow
- Discipline is doing what you really do not want to do, so you can do what you really want to do. - John C. Maxwell
- Failure + failure + failure = success. You only fail when you quit. - Jack Hyles
- Well done is better than well said. – Benjamin Franklin
- When everything seems to be going against you, remember that the airplane takes off against the wind, not with it. - Henry Ford
- Difficulties in life are intended to make us better, not bitter. - Dan Reeves
- If you can dream it, you can achieve it. – Zig Ziglar
- In the business world, everyone is paid in two coins: cash and experience. Take the experience first; the cash will come later.- Harold Geneen

- Leaders need to be optimists. Their vision is beyond the present. – Rudy Giuliani
- You can have anything in the world you want if you'll just help enough other people get what they want. - Zig Ziglar
- Reason and judgment are the qualities of a leader. –Tacitus
- You can't build a reputation on what you are going to do. – Henry Ford
- They who have conquered doubt and fear have conquered failure. – James Allen
- No one has ever made himself great by showing how small someone else is. - Irvin Himmel
- To achieve greatness, start where you are, use what you have, do what you can. – Arthur Ashe
- Vision without action is merely a dream. Action without vision just passes the time. Vision with action can change the world. - Joel Barker
- My responsibility is leadership, and the minute I get negative, that is going to have an influence on my team. – Don Shula
- Negativity breeds negativity. The wise focus on the positive in every person and every situation. - Philip Arnold
- It's not what you look at that matters, it's what you see. – Henry David Thoreau
- Quality means doing it right when no one is looking. – Henry Ford
- It is amazing what you can accomplish if you do not care who gets the credit. – Harry S. Truman
- If your actions inspire others to dream more, learn more, do more and become more, you are a leader. - John Quincy Adams
- The man who does things makes many mistakes, but he never makes the biggest mistake of all – doing nothing. -Ben Franklin

- Leaders become great, not because of their power, but because of their ability to empower others. - John Maxwell
- Don't find a fault, find a remedy; anybody can complain. – Henry Ford
- The most important thing in communication is hearing what isn't said. - Peter Drucker
- The best way to predict the future is to create it. – Peter Drucker
- Discipline is the bridge between goals and accomplishment. – Jim Rohn
- The walls we build around us to keep sadness out also keeps out the joy. – Jim Rohn
- Success is not to be pursued; it's to be attracted by the person you become. – Jim Rohn
- If you are not willing to risk the unusual, you will have to settle for the ordinary. – Jim Rohn
- Success is doing ordinary things extraordinarily well. – Jim Rohn
- Never mind your happiness; do your duty. – Peter Drucker
- Leaders become great, not because of their power, but because of their ability to empower others. - John Maxwell
- You need an attitude of service. You're not just serving yourself. You help others to grow up and you grow with them. - David Green
- Business owners should not have to choose between violating their faith and violating the law. - David Green
- A business that makes nothing but money is a poor business. - Henry Ford
- The art of leadership is saying no, not saying yes. It is very easy to say yes. - Tony Blair
- Good leaders must first become good servants. — Robert Greenleaf
- Lead from the back — and let others believe they are in front. — Nelson Mandela

- Great leaders are willing to sacrifice the numbers to save the people. Poor leaders sacrifice the people to save the numbers. — Simon Sinek
- No man will make a great leader who wants to do it all himself, or to get all the credit for doing it. — Andrew Carnegie
- Leaders know the importance of having someone in their lives who will unfailingly and fearlessly tell them the truth. — Warren G. Bennis
- Effective leadership is not about making speeches or being liked; leadership is defined by results not attributes. — Peter Drucker
- Leaders understand the ultimate power of relationships. — Tom Peters
- Leaders establish the vision for the future and set the strategy for getting there.— John P. Kotter
- Leaders must be close enough to relate to others, but far enough ahead to motivate them. — John C. Maxwell
- When your values are clear to you, making decisions becomes easier. - Roy E. Disney
- I can accept failure, everyone fails at something. But I can't accept not trying. - Michael Jordan
- I walk slowly, but I never walk backward. – Abraham Lincoln
- You cannot escape the responsibility of tomorrow by evading it today. - Abraham Lincoln
- Character is like a tree and reputation like a shadow. The shadow is what we think of it; the tree is the real thing. - Abraham Lincoln
- Be sure you put your feet in the right place, then stand firm. - Abraham Lincoln
- Better to remain silent and be thought a fool than to speak out and remove all doubt. - Abraham Lincoln
- Give me six hours to chop down a tree and I will spend the first four sharpening the axe. - Abraham Lincoln

- Don't worry when you are not recognized, but strive to be worthy of recognition. - Abraham Lincoln
- It is not the employer who pays the wages. Employers only handle the money. It is the customer who pays the wages. - Henry Ford
- I think a role model is a mentor – someone you see on a daily basis, and you learn from them. – Denzel Washington
- You pray for rain, you gotta deal with the mud too. That's a part of it. – Denzel Washington
- I'd be more frightened by not using whatever abilities I'd been given. I'd be more frightened by procrastination and laziness. – Denzel Washington
- Goals on the road to achievement cannot be achieved without discipline and consistency. – Denzel Washington
- Don't be distracted by criticism. Remember the only taste of success some people have is when they take a bite out of you. – Zig Ziglar
- Develop success from failures. Discouragement and failure are two of the surest stepping stones to success. – Dale Carnegie
- Keep away from people who belittle your ambitions. Small people always do that, but the really great make you feel that you too can become great.– Mark Twain
- Many of life's failures are people who did not realize how close they were to success when they gave up. – Thomas Edison
- It always seems impossible until it's done. – Nelson Mandela
- Courage is not having the strength to go on; it is going on when you don't have the strength. – Theodore Roosevelt
- The difference between a successful person & others is not a lack of strength or knowledge, but rather a lack of determination. – V Lombardi
- Let me tell you the secret that has led to my goal. My strength lies solely in my tenacity. – Louis Pasteur

- Perseverance is not a long race; it is many short races one after the other. –Walter Elliot
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- Leaders establish the vision for the future and set the strategy for getting there. — John P. Kotter
- Stay focused. Your start does not determine how you're going to finish. – Herm Edwards
- Adversity is an opportunity for heroism. – Marv Levy
- Ability is what you're capable of doing. Motivation determines what you do. Attitude determines how well you do it. – Lou Holtz
- There are no secrets to success. It is the result of preparation, hard work, and learning from failure. - Colin Powell
- A dream doesn't become reality through magic; it takes sweat, determination and hard work. - Colin Powell
- I think whether you're having setbacks or not, the role of a leader is to always display a winning attitude. - Colin Powell
- Never, never, never give up. - Winston Churchill
- Success consists of going from failure to failure without loss of enthusiasm. - Winston Churchill
- 7 Essential Qualities of a Leader – Brian Tracy
<https://www.youtube.com/watch?v=eG16EmA2Fe0>

- Good business leaders create a vision, articulate the vision, passionately own the vision, & relentlessly drive it to completion. – Jack Welch
- Leaders have a clear vision. – Brian Tracy
- Leaders can see into the future & have a clear exciting idea of where they are going & of what they are trying to accomplish. – Brian Tracy
- Leaders' quality of vision separates them from managers. – Brian Tracy
- Having a clear vision changes an individual from a transactional manager to a transformational leader. – Brian Tracy
- As a leader, you are willing to take risks in the achievement of your goals with no assurance of success. – Brian Tracy
- As a leader, because there is no certainty in life or business, every commitment you make and every action you take entails a risk of some kind. – Brian Tracy
- Courage is the most outwardly identifiable trait of a leader. – Brian Tracy
- Courage is rightly considered the foremost of the virtues, for upon it, all others depend. – Winston Churchill
- As a leader, you recognize the importance of complete honesty in everything that you do, both internally and externally. – Brian Tracy
- The core of integrity is truthfulness. Integrity requires that you always tell the truth, to all people, in every situation. – Brian Tracy
- Truthfulness is the foundation quality of the trust that is necessary for the success of any business. – Brian Tracy
- With integrity you have nothing to fear, since you have nothing to hide. – Zig Ziglar
- With integrity you will do the right thing, so you will have no guilt. –Zig Ziglar
- Great leaders are those who are strong and decisive, but also humble. – Brian Tracy
- Humility does not mean that you are weak or are unsure of yourself. – Brian Tracy

- Humility means you have the self confidence and self awareness to recognize the value of others without feeling threatened. – Brian Tracy
- Humility means that you are willing to admit that you could be wrong. You recognize that you may not have all the answers. – Brian Tracy
- Humility means that you give credit where credit is due. – Brian Tracy
- Humility is to make a right estimate of oneself. - Charles H. Spurgeon
- Great leaders are outstanding at strategic planning. – Brian Tracy
- Leaders have the ability to look ahead and anticipate with some accuracy where the industry and the markets are going. – Brian Tracy
- Leaders have the ability to anticipate trends well ahead of their competitors. – Brian Tracy
- The ability of a leader to make sure everyone is focused on the most valuable use of their time is essential to excellent performance. – Brian Tracy
- Leaders focus on results, on what must be achieved by themselves, by others, and by the company. – Brian Tracy
- Great leaders focus on strengths, in themselves and in others. – Brian Tracy
- Successful people maintain a positive focus in life no matter what is going on around them. – Jack Canfield
- Successful people stay focused on their past successes rather than their past failures. – Jack Canfield
- Successful people stay focused on next steps to fulfill their goals rather than all the other distractions that life presents to them. – Jack Canfield
- Leadership is the ability to get people to work for you because they want to. – Brian Tracy
- Gain the cooperation of others by making a commitment to get along well with each key person every single day. – Brian Tracy

- Return calls, emails and texts in a timely manner to establish trust. – Journal of Accountancy
- Clients should view you as a trusted adviser, and that means being a good listener. – Journal of Accountancy
- If you hear a voice within you say, 'You cannot paint,' then by all means paint and that voice will be silenced. – Vincent Van Gogh
- ...there is one primary purpose of a Christian's business: to serve God. – Larry Burkett
- In business, organization is an absolute necessity, not an alternative. – Larry Burkett
- Real leaders perform – they get the job done – they consistently exceed expectations. - Mike Myatt
- Indifference is a characteristic not well suited to leadership. – Mike Myatt
- You simply cannot be a leader if you don't care about those you lead. – Mike Myatt
- The real test of any leader is whether or not those they lead are better off for being led by them. – Mike Myatt
- If you value self-interest above service beyond self you simply don't understand the concept of leadership. – Mike Myatt
- Leadership is about caring about something beyond yourself, and leading others to a better place – Mike Myatt
- Power often comes with leadership, but it's not what drives real leaders. – Mike Myatt
- True leadership is about helping people reach places they didn't know they could go. – Mike Myatt
- Leadership is nothing if not understanding the need for change, and then possessing the ability to deliver it. – Mike Myatt
- Never personalize criticism. Show your wisdom and decision-making competence by remaining calm, cool, and collected. – Jeff Wolf

- You will be criticized. So learn to live with it. When you're in a leadership position, it's just part of the job description. – Jeff Wolf
- Accept the fact that a lot of criticism is aimed at those in positions of authority—as it has always been and always will be. – Jeff Wolf
- Don't get bitter—let it go. Never let someone else's criticism define who you are or derail what you're trying to accomplish. – Jeff Wolf
- Sometimes success is disguised as hard work. – Truett Cathy
- It is when we stop doing our best work that our enthusiasm for the job wanes. – Truett Cathy
- We must motivate ourselves to do our very best, and by our example lead others to do their best as well. – Truett Cathy
- Treat your employees well. Be generous to your staff. Treat them well and they'll stick around. – Joseph LaLonde
- A lot can go wrong as you're guiding and leading others. Having patience is a quality every leader should have. – Joseph LaLonde
- Successful entrepreneurs don't worry about failing. Instead, they know that every failure leads to their next success. – Entrepreneur Magazine
- Many would-be founders are tripped up by fearing success. Successful entrepreneurs know that what they have to share is important, so they don't fear being corrupted by success. – Entrepreneur Magazine
- This sounds odd, because successful entrepreneurs are often very happy. But the key is they don't worry about it. They know that happiness comes when you're doing the work you're meant to do. – Entrepreneur Magazine
- Successful business owners realize that quitting isn't always bad. Sometimes you have to cut your losses and move on to another idea. – Entrepreneur Magazine
- Great entrepreneurs never worry about what they charge. They know they've created enough value that they're worth it. – Entrepreneur Magazine

- There's no room in a successful entrepreneur's mind for pessimistic thinking. If there's an issue, they handle it, but they don't invent problems. – Entrepreneur Magazine
- This may sound harsh, but the early stages of entrepreneurship requires your all. Successful founders don't worry about this -- they dig it and get it done. – Entrepreneur Magazine
- Successful entrepreneurs see life as an adventure. They don't worry about being safe or doing the easy thing. They want to see and experience what life has in store for them each day. – Entrepreneur Magazine
- Successful entrepreneurs know they can't do everything, and they don't worry about what they can't do. They simply hire people to make up for their weaknesses and focus on their strengths. – Entrepreneur Magazine
- Successful founders don't worry about why they can't do something. Instead, they think of ways around obstacles and discover how they can accomplish their goals. – Entrepreneur Magazine
- Ironically, chasing money is the surest way to not get it. Successful entrepreneurs don't worry about getting rich. They focus on sharing the value they create with others and riches follow naturally. – Entrepreneur Magazine
- Men are not prisoners of fate, but only prisoners of their own minds. – Franklin Delano Roosevelt
- If you believe that the odds are against you, and you do nothing in response, than perhaps you deserve defeat. But if you challenge those odds – even if you don't win – you will have acquitted yourself in ways that will strengthen you in the future. – John Baldoni
- I honor the Lord with my wealth and the firstfruits of my business. I have more than enough and my business continues to grow. As I give, it is given to me, good measure, pressed down, shaken together, and running over. - Prov. 3: 9,10; Luke 6:38
- No attack formed against me or my business will prosper. - Isa. 54:17
- What's there to be frightened of? Fear is an illusion. If you use the same energy to be confident, the most wonderful things happen. – Franklin Delano Roosevelt

- Happiness lies in the joy of achievement and the thrill of creative effort. - Franklin Delano Roosevelt
- To reach a port, we must sail - sail, not tie at anchor - sail, not drift. – Franklin Delano Roosevelt
- In any moment of decision, the best thing you can do is the right thing, the next best thing is the wrong thing, and the worst thing you can do is nothing. - Theodore Roosevelt
- The only man who never makes a mistake is the man who never does anything. - Theodore Roosevelt
- Do what you can, with what you have, where you are. - Theodore Roosevelt
- The best executive is one who has sense enough to pick good people to do what he wants done, and self-restraint enough to keep from meddling with them while they do it. - Theodore Roosevelt
- Good leaders are not afraid to do the hard things while poor leaders avoid hard decisions. – Chris Hefner
- Good leaders serve others while poor leaders pursue the applause of others. – Chris Hefner
- Good leaders react patiently while poor leaders are obtuse and compulsive. – Chris Hefner
- Honor your commitments with integrity. - Les Brown
- One of the truest tests of integrity is its blunt refusal to be compromised. - Chinua Achebe
- Integrity means that you are the same in public as you are in private. - Joyce Meyer
- If you're a small business owner and a person of faith, I URGE you to not leave Christ out of your business. Do not separate your business into a different "bucket" of your life. Your faith makes you who you are. – Steve Schramm

- If you are going to bring Christ into your business, you must operate with the utmost integrity. Because of Him, you have essential worth and value – and so does your work. – Steve Schramm
- Some people will think that you're crazy to start a new business and they will be correct. The safe and rational thing to do would be to never take a risk and work for someone else for the rest of your life.- Te-Erika Patterson
- The definition of entrepreneur is all about a person who organizes and operates a business taking on greater than normal financial risks. – Te-Erika Patterson
- If you happen to invest in your business and don't see an immediate return, keep working. Should you quit before you earn a profit, you'll never earn a profit.– Te-Erika Patterson
- Become inwardly directed: This simply means knowing who you are and how you make decisions. This will guide in you achieving your goals. – Sherrie Campbell
- Keep emotions under control: Successful entrepreneurs and leaders don't allow their emotions to control them. They know that this leads to irrational decision-making. – Sherrie Campbell
- Take risks. Good leaders rely on their self-knowledge to make faster and efficient decisions and assessments. – Sherrie Campbell
- Be patient. This prevents impulsive decisions that could do serious harm to the organization. – Sherrie Campbell
- Cultivate wisdom. Successful leaders learn from their mistakes in order to make them more persistent. – Sherrie Campbell
- Exhibit curiosity. When you're curious, that sparks creativity and stimulates personal growth. – Sherrie Campbell
- Good leaders always speak to others with respect. They help their team align their personal goals with those of the organization. – John Rampton
- Entrepreneurs often have difficulty letting go of some control. However, giving employees more autonomy at work energizes and empowers them. As a result, their motivation and productivity increase. – John Rampton

- Successful leaders don't seek power. They want to get things done, solve problems, build amazing products/services and beat their competitors. However, they are also motivated to support others, share success and help people reach their goals as well. – John Rampton
- The best leaders are known for their character. They're honest and never make promises they won't keep. They are respected for their morals and values. – John Rampton
- Living with fear stops us taking risks, and if you don't go out on the branch, you're never going to get the best fruit. - Sarah Parish
- I'm not afraid of storms, for I'm learning how to sail my ship. - Louisa May Alcott
- You always have two choices: your commitment versus your fear. - Sammy Davis, Jr.
- I learned that courage was not the absence of fear, but the triumph over it. The brave man is not he who does not feel afraid, but he who conquers that fear. - Nelson Mandela
- You gain strength, courage, and confidence by every experience in which you really stop to look fear in the face. You are able to say to yourself, 'I lived through this horror. I can take the next thing that comes along.' - Eleanor Roosevelt
- Everyone's definition of talent and success is different. Don't let others put you in a box or try to define you. - Adrienne Graham
- Know when it's time to move on and invest in yourself and your business. - Adrienne Graham
- To attack self-doubt, start by being honest with yourself. Remember that it's okay to make mistakes. Surround yourself with supportive friends and colleagues who will be there when you need to talk. - Arianna O'Dell
- The greater the degree of delegation, the more important accountability becomes. Delegation does not mean abdication. - James Strock
- Uphold the Highest Ethical Standards. Demand Integrity. - James Strock
- Don't let it get personal. First and foremost, never personalize criticism, even when you're being personally attacked. – Jeff Wolf

- You will be criticized. So learn to live with it. When you're in a leadership position, it's just part of the job description, so understand it and don't take unfair criticism to heart. – Jeff Wolf
- Show your wisdom and decision-making competence by remaining calm, cool, and collected. Most critics are trying to get a rise out of you, which may make you want to fire back. Don't. Self-defense is a natural instinct, but always weigh the costs. – Jeff Wolf
- Avoid knee-jerk reactions. Don't get bitter—whatever it is, let it go. Never let someone else's criticism define who you are or derail what you're trying to accomplish. – Jeff Wolf
- Rising above the criticism and objectively analyzing its authenticity earns the respect of your employees. – Jeff Wolf
- Criticism is a natural part of leadership. If no one is criticizing your leadership – you are not leading correctly. Leadership is not a popularity contest. Leadership is about always doing what is in the best interest of the organization you are serving. – Glenn Llopis
- Leaders get paid to make the difficult decisions. But many leaders don't really know how to lead; they waste time trying to satisfy the agendas of others – rather than focusing on the goals and objectives of the organization and people they serve. – Glenn Llopis
- Leadership requires mental toughness. If you are not being criticized, you are not leading and guiding the organization to grow, innovate and explore endless possibilities. You need to be strong and objective to whatever criticism people throw your way. - Glenn Llopis
- Effective leaders stay focused on confronting conflict head on – and move on to the next opportunity. When you get too personally vested, it becomes difficult to handle criticism and you eventually become stereotyped and your authority weakens. – Glenn Llopis
- Don't react impulsively. Faced with criticism, step back and assess the situation. Be patient, don't react impulsively. Too many leaders get defensive, focus more on their reputation and overreact, rather than evaluate the situation at hand. – Glenn Llopis

- Adversity may make or break you, but it primarily reveals you. Leaders must practice patience when faced with criticism and show a high level of composure and executive presence. – Glenn Llopis
- Criticism comes and goes. How well you lead through it is what earns you respect from your peers. – Glenn Llopis
- When you take criticism too personally, it becomes more difficult to be objective towards meeting the needs of the business and the people you lead. – Glenn Llopis
- Though you can never be perfect when leading, you must be open-minded enough to course correct along the way. Leadership requires you to pivot, renew and reinvent yourself. – Glenn Llopis
- One of the most important qualities of leadership is being a good listener. – Glenn Llopis
- Listening to criticism is a leadership responsibility that does not appear in the job description, but it can make you a more effective and trustworthy leader if you handle it constructively. – Glenn Llopis
- Think twice before you speak, because your words and influence will plant the seed of either success or failure in the mind of another. - Napoleon Hill
- Patience, persistence and perspiration make an unbeatable combination for success. - Napoleon Hill
- Every adversity, every failure, every heartache carries with it the seed of an equal or greater benefit. - Napoleon Hill
- The starting point of all achievement is desire. - Napoleon Hill
- Victory is always possible for the person who refuses to stop fighting. - Napoleon Hill
- Most great people have attained their greatest success just one step beyond their greatest failure. - Napoleon Hill
- It is literally true that you can succeed best and quickest by helping others to succeed. - Napoleon Hill

- Opportunity often comes disguised in the form of misfortune, or temporary defeat. - Napoleon Hill
- Fears are nothing more than a state of mind. – Napoleon Hill
- Edison failed 10,000 times before he made the electric light. Do not be discouraged if you fail a few times. – Napoleon Hill
- You don't have to fear defeat if you believe it may reveal powers that you didn't know you possessed. – Napoleon Hill
- You can't expect positive results if you are thinking positive less and negative more. – Jeff Keller
- You must take control of your mental activity. Think positively everyday until it becomes a habit. – Jeff Keller
- It's what you practice in private that you will be rewarded for in public. – Tony Robbins
- Confront your fears and be willing to expand your comfort zone. The courage muscle can be developed just like any other muscle—with exercise. When you do an activity outside your comfort zone a few times, that same activity becomes part of your comfort zone! – Jeff Keller
- You can be the best candidate and still not get selected. As a professional, if you didn't get the client, it was never meant for you. You weren't rejected, you were redirected.
- Your value as a professional does not decrease based upon someone's inability to see your worth. Believe in yourself and keep trying, the right door will open for you.
- Sometimes in the winds of change, we find our true direction.
- Remember that rejection is unavoidable in a creative life. Learning how to deal with rejection will keep you from plummeting into a place of immobilizing despair.
- As a professional, have a vision and don't let anything or anyone deter you from following it. Take courage. Put full steam into the next best opportunity you are working on. Keep a positive mental attitude. Pick up the pieces and dust yourself off.

- Don't let rejection cripple you. Let it motivate you. If you focus on positive thinking, even the harshest defeat is only a stepping stone.
- Remember, rejection is not a measure of your self-worth.
- Avoid over thinking rejection. Don't torture yourself repeatedly, reliving the moments of humiliation and thinking what you could have done to counteract it. If you keep picking at a scab, the wound would keep bleeding and you will never heal.
- When you are rejected professionally, don't feel sorry for yourself and slump into an attitude of self-pity. When we get rejected we trap ourselves in a moment of doubt and distress. Focus on professional and personal (spiritual, emotional, mental, physical) development.
- Rejection doesn't mean that you aren't good enough; it just means the other person failed to realize what you have to offer. - Mark Amend
- What is meant for you will not pass you by. If it didn't open, it's not your door. Remember, as a professional it's not about how many no's you get. It's about that one YES. Shake off rejection and disappointment and keep going. Don't give up. Your time will come!
- We need to lead from our knees. Genuine prayer must be in our DNA. It requires that we seek God first, then lead. If we lead first and then ask God to bless what we've done, we have the process backwards. DNA prayer keeps the order right. – Chuck Lawless
- We need to lead from our knees. Genuine prayer must be in our DNA. It's an admission of our love for God and a confession of our dependence on Him. – Chuck Lawless
- Genuine, DNA prayer says, “God, I love You and I need You.” Many leaders wrestle with depending on anything or anyone other than themselves. – Chuck Lawless
- Genuine, DNA prayer forces us to slow down. For many of us who are continually busy, I suspect God would have to “catch” us first if He wished to use us. DNA prayer, on the other hand, naturally slows us down and turns us toward Him. – Chuck Lawless

- Genuine, DNA prayer undercuts our arrogance. It's really, really hard to remain arrogant if you're really, really meeting with God every day. His majesty overwhelms us, His accessibility amazes us, and His willingness to hear us humbles us. – Chuck Lawless
- Genuine, DNA prayer pushes against our tendency to be competitive. When intercessory prayer characterizes us, however, we see other leaders not as competitive threats but as gospel partners who welcome our prayer support. – Chuck Lawless
- Genuine, DNA prayer leads us to ongoing thanksgiving. That's because DNA prayer covers everything we do, and we soon realize that we could not take even one more step apart from His grace and mercy. – Chuck Lawless
- Genuine, DNA prayer gives us hope even when ministry is difficult. We can approach God morning, noon, and night . . . and anytime in-between. As long as I can look up to God and cry out to Him, I will always have hope no matter what I face. – Chuck Lawless
- You cannot be lonely if you like the person you're alone with. - Wayne Dyer
- Celebrate small successes. Analyze your weaknesses. Keep going. As you gain skill, you'll also gain a feeling of genuine confidence, one that can never be taken away-- because you've earned it. – Jeff Haden
- The way to develop self-confidence is to do the thing you fear and get a record of successful experiences behind you. --William Jennings Bryan
- Always be yourself and have faith in yourself. Do not go out and look for a successful personality and try to duplicate it. - Bruce Lee
- You wouldn't worry so much about what others think of you if you realized how seldom they do. - Eleanor Roosevelt
- Trust yourself. Create the kind of self that you will be happy to live with all your life. Make the most of yourself by fanning the tiny, inner sparks of possibility into flames of achievement. - Golda Meir
- People are like stained-glass windows. They sparkle and shine when the sun is out, but when the darkness sets in their true beauty is revealed only if there is light from within. - Elisabeth Kübler-Ross

- Confidence comes not from always being right but from not fearing to be wrong. - Peter T. McIntyre
- Successful people have fear, successful people have doubts, and successful people have worries. They just don't let these feelings stop them. - T. Harv Eker
- Inaction breeds doubt and fear. Action breeds confidence and courage. If you want to conquer fear, do not sit home and think about it. Go out and get busy. - Dale Carnegie
- Optimism is the faith that leads to achievement. Nothing can be done without hope and confidence. - Helen Keller
- Nothing can stop the man with the right mental attitude from achieving his goal; nothing on earth can help the man with the wrong mental attitude. - Thomas Jefferson
- Confidence is a habit that can be developed by acting as if you already had the confidence you desire to have. - Brian Tracy
- No one can make you feel inferior without your consent. - Eleanor Roosevelt
- The moment you doubt whether you can fly, you cease forever to be able to do it. - J.M. Barrie
- We avoid the things that we're afraid of because we think there will be dire consequences if we confront them. But the truly dire consequences in our lives come from avoiding things that we need to learn about or discover. - Shakti Gawain
- Outwardly suppressing negative emotions takes an internal toll on both cognitive skills like memory and physiological functions such as blood pressure, says Jane Richards. Therefore, you need to properly and professionally handle your emotions on the job. – Sujata Srinivasan
- Positive attitude is a learned behavior. – Sujata Srinivasan
- It is neither professional nor healthy to wear your emotions on your sleeve. You will be jeopardizing your career if you let people push your buttons easily. Learn to let go of small sources of stress by developing a positive attitude. – Sujata Srinivasan

- By choosing to focus on the positive aspect of a situation, you can avoid the negative fallout of an emotional response, says Jane Richards. When you behave in an unprofessional manner toward a colleague, you are sowing the seeds for workplace discord. – Sujata Srinivasan
- It can be frustrating when things don't go your way and teammates don't see eye to eye with you. However, learn to respond in a professional, not emotional, manner. - Sujata Srinivasan
- By making your management style more professional, you can minimize emotional responses associated with workplace stress. - Sujata Srinivasan
- Replace negative emotions with positive ones after they arise in your mind. Identify negative emotions as they arise, curbing an emotionally unhealthy response. Pre-empt negative emotions by being prepared with an arsenal of positive thoughts and emotions. - Sujata Srinivasan
- The hallmark of a professional is his ability to replace negative emotions with positive ones. - Sujata Srinivasan
- Exhibiting negative emotions at the workplace can be toxic to you and your peers. Your colleagues will respect you when you exhibit emotions in a dignified manner. - Sujata Srinivasan
- Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time. – Thomas Edison
- Just because something doesn't do what you planned it to do doesn't mean it's useless. – Thomas Edison
- There is no substitute for hard work. – Thomas Edison
- I have not failed. I've just found 10,000 ways that won't work. – Thomas Edison
- If we did all the things we are capable of, we would literally astound ourselves. – Thomas Edison
- What you are will show in what you do. – Thomas Edison
- Opportunity is missed by most people because it is dressed in overalls and looks like work. – Thomas Edison

- I never did a day's work in my life. It was all fun. – Thomas Edison
- Being busy does not always mean real work. The object of all work is production or accomplishment and to either of these ends there must be forethought, system, planning, intelligence, and honest purpose, as well as perspiration. Seeming to do is not doing. – Thomas Edison
- Everything comes to him who hustles while he waits. – Thomas Edison
- I never did anything by accident, nor did any of my inventions come by accident; they came by work. – Thomas Edison
- Nearly every man who develops an idea works it up to the point where it looks impossible, and then he gets discouraged. That's not the place to become discouraged. – Thomas Edison
- Be courageous. I have seen many depressions in business. Always America has emerged from these stronger and more prosperous. Be brave as your fathers before you. Have faith! Go forward! – Thomas Edison
- Your worth consists in what you are and not in what you have. – Thomas Edison
- The best thinking has been done in solitude. The worst has been done in turmoil. – Thomas Edison
- The value of an idea lies in the using of it. – Thomas Edison
- Your team should have some level of passion for your business and for their role in it. Mike Lindell says, “Pay special attention to the people you surround yourself with. When you have passionate employees who have your back, that’s really important.”
- Anything that goes on in your business reflects on u as the business owner. Even though my business is bigger now than it was when I first started, I still run it the same way. Most of my workers have my direct phone # & if they notice a deviation they let me know. - Mike Lindell
- Make sure your team & other who surrounds your business knows how important they are. Mike Lindell says, “Treat every employee like they’re your only employee, treat every customer like they’re your only customer, treat every vendor like they’re your only vendor.”

- The most important virtue is humility, to have a servant's heart, to listen to what people are saying, and to be empathetic to employees. I think that pride and arrogance are killers. - Pat Robertson
- There is only one boss. The customer. And he can fire everybody in the company from the chairman on down, simply by spending his money somewhere else. - Sam Walton
- If you want a successful business, your people must feel that you are working for them—not that they are working for you. - Sam Walton
- I still believe in the importance of charity, which means giving to God his just measure of goods he has seen fit to bestow on you in the form of material gain. – Colonel Sanders
- When I started out in the franchise business, I didn't know exactly what I was doing by promising God his part if he helped make my enterprise a success, but I now think that that is the reason for my success ever since. - Colonel Sanders
- Wealth, like happiness, is never attained when sought after directly. It comes as a by-product of providing a useful service. - Colonel Sanders
- One has to remember that every failure can be a stepping-stone to something better. - Colonel Sanders
- Courteous treatment will make a customer a walking advertisement. - James Cash Penny
- A merchant who approaches business with the idea of serving the public well has nothing to fear from the competition. - James Cash Penny
- No amount of business school training or work experience can teach what is ultimately a matter of personal character. Businesses are not dishonest or greedy, people are. Thus, a business, successful or not, is merely a reflection of the character of its leadership. - Truett Cathy
- You reap what you sow. It's impossible to sow apple seeds and get oranges. If you sow seeds of service and commitment and care for others, you can expect there'll be a return on that investment. - David Steward
- If your ship doesn't come in, swim out to it. – Jonathan Winters

- You've got to be an observer. And you've got to take time to listen to people, talk, to watch what they do. – Jonathan Winters
- The most important thing you can do for your business is pray daily. Start each day in meditation and prayer and you will stay calm as the day's struggles come upon you. Read words from the Word of God to stay encouraged and balanced. – Keith H Burgess
- In order to have a successful business, you must trust in the Lord. God's will is what is best for us. There will be times when you do not understand why things are happening in your business, but God is always trying to teach us and protect us. – Keith H Burgess
- Start thinking about things in your business differently. When you don't get a contract, it's because it wasn't meant for you. In some cases, God might have been protecting you from a nightmare client. – Keith H Burgess
- Never hesitate to share your testimony with others about what the Lord has done for you in business. God wants us to be fine examples of his light and love. – Keith H Burgess
- There will be times in your life when no one will think that you are going in the right direction with your business. But no one can stop God's anointing. If He gave you the idea for your business, He will bless it. Stay faithful and focused.– Keith H Burgess
- Walk in God's ways and He will bless your business ventures. – Keith H Burgess
- Leaders need to resist doing what is easy instead of what is right. Character counts. Right counts. Integrity counts. Leading change matters. – John Bossong
- It's not all about you. Don't let pride distract you. Your people make you a success, not the other way around. Pride is the core of leadership failures. – John Bossong
- Leaders need to resist trying to please everyone. You can't and won't please everyone. When you try to please everyone, it becomes one big distraction. – John Bossong
- When leaders get distracted, they lose sight of reality, lose touch with hope, and fall prey to anxiety, which in turn infects their people. Leaders must discipline themselves to stay focused in times of crisis. – John Maxwell

- Crisis reveals the character of a leader: It shows what a leader is on the inside, and puts a leader's ability to adapt to shifting circumstances on display. – John Maxwell
- You're not made in a crisis—you're revealed. – John Maxwell
- Often people think that a crisis forges character, but that's not true: Our choices shape our character, and a crisis simply reveals the results of those choices. – John Maxwell
- Leaders can learn to shift for the better, even in the midst of crisis. – John Maxwell
- Just like successful football coaches are able to make adjustments at halftime, great leaders can adapt to the uncertainty of the moment and find a proactive solution that creates forward momentum. – John Maxwell
- As a leader you have to confront problems. – Donald Trump
- Sometimes your best investments are the ones you don't make. – Donald Trump
- A tiny leak can sink a ship. – Donald Trump
- Courage is not the absence of fear. Courage is the ability to act effectively, in spite of fear. – Donald Trump
- Criticism is easier to take when you realize that the only people who aren't criticized are those who don't take risks. – Donald Trump
- Leaders, true leaders, take responsibility for the success of the team, and understand that they must also take responsibility for the failure. – Donald Trump
- Sometimes by losing a battle you find a new way to win the war. – Donald Trump
- Nothing great in the world has been accomplished without passion. – Donald Trump
- Your business, and your brand, must first let people know what you care about, and that you care about them. – Donald Trump
- Only if you've been in the deepest valley can you ever know how magnificent it is to be on the highest mountain. – Richard Nixon

- Let us begin by committing ourselves to the truth to see it like it is, and tell it like it is, to find the truth, to speak the truth, and to live the truth. – Richard Nixon
- Always remember, others may hate you, but those who hate you don't win unless you hate them, and then you destroy yourself. – Richard Nixon
- The manager thinks of today and tomorrow. The leader must think of the day after tomorrow. – Richard Nixon
- The finest steel has to go through the hottest fire. – Richard Nixon
- Defeat doesn't finish a man, quitting does. A man is not finished when he's defeated. He's finished when he quits. – Richard Nixon
- The greatest leader is not necessarily the one who does the greatest things. He is the one that gets the people to do the greatest things. – Ronald Reagan
- The future doesn't belong to the fainthearted; it belongs to the brave. – Ronald Reagan
- Peace is not absence of conflict, it is the ability to handle conflict by peaceful means. – Ronald Reagan
- Every dollar released from taxation, that is spent or invested, will create a new job and a new salary. – John F. Kennedy
- Ask not what your country can do for you; ask what you can do for your country. – John F. Kennedy
- We must find time to stop and thank the people who make a difference in our lives – John F. Kennedy
- We choose to go to the moon in this decade and do the other things, not because they are easy, but because they are hard. – John F. Kennedy
- We need men who can dream of things that never were. – John F. Kennedy
- Every accomplishment starts with the decision to try. – John F. Kennedy
- We should not let our fears hold us back from pursuing our hopes. – John F. Kennedy

- Entrepreneurs – Never Give Up! - Abhi Gholap
<https://www.entrepreneur.com/article/327472>
- 5 Reasons Why Entrepreneurs Give Up Too Soon - Joel Annesley
<https://www.joelannesley.com/inspirational/5-reasons-why-entrepreneurs-give-up>
- For the business person: “Lord, help me set the highest possible quality level, as a reflection of you. As you made everything good, let my products and services always be good, If I mess up, show me quickly so I can correct the problem.” – Steve Marr
- For the business person: “Lord, help me see the needs of customers that I can meet. Show me those who will benefit from my product or service. Help me find ways to advertise and reach out to those people that will benefit most from my business.” – Steve Marr
- For the business person: “Lord, make me diligent in all things. Help me follow up promptly with customers, help me follow thru on every request, help me reflect your work in everything I do. If I leave anything undone, help me pick those loose ends quickly” – Steve Marr
- For the business person: “Lord, help me be clear and concise in all my communications. Help me develop the habit of explaining quickly my best features, so I don’t waste a prospect’s time on something they do not need.” – Steve Marr
- For the business person: “Lord, make me a good listener, so I may hear, understand and then act on what the customer needs, and wants. Help me to make my words few, and allow the customers words to be many so I become a person of understanding.” – Steve Marr
- For the business person: “Lord, If there is anything in my life that keeps me from you, if I have any area of unresolved sin, Lord help me see, understand and then repent from that sin.” – Steve Marr
- Christian business owners should have a commitment to their employees and the people they serve. – Carrie Lowrance
- Christian business owners should pay their employees a fair wage, recognizing their hard work and accomplishments, and giving them opportunities to grow and prosper both professionally and personally. This will bring out the best in their employees. – Carrie Lowrance

- Christian business owners should treat their clients fairly, listen to their needs, and provide the solutions to those needs. – Carrie Lowrance
- Christian businesses should treat their employees like family and not just another body on the payroll. They should treat their customers and clients in the same way. – Carrie Lowrance
- Too many of us are not living our dreams because we are living our fears. – Les Brown
- You block your dream when you allow your fear to grow bigger than your faith. – Mary Manin Morrissey
- Facing your fears robs them of their power. – Mark Burnett
- You can conquer almost any fear if you will only make up your mind to do so. For remember, fear doesn't exist anywhere except in the mind. – Dale Carnegie
- Expose yourself to your deepest fear; after that, fear has no power, and the fear of freedom shrinks and vanishes. You are free. – Jim Morrison
- Fear is never a reason for quitting; it is only an excuse. – Norman Vincent Peale
- Never say never because limits, like fears, are often just an illusion. – Michael Jordan
- Strength does not come from winning. Your struggles develop your strengths. When you go through hardships and decide not to surrender, that is strength. – Arnold Schwarzenegger
- Just like in bodybuilding, failure is also a necessary experience for growth in our own lives, for if we're never tested to our limits, how will we know how strong we really are? How will we ever grow? – Arnold Schwarzenegger
- The last 3 or 4 reps is what makes the muscle grow. This area of pain divides the champion from someone else who is not a champion. That's what most people lack, having the guts to go on and just say they'll go through the pain no matter what happens. – Arnold Schwarzenegger
- If you don't find the time, if you don't do the work, you don't get the results. – Arnold Schwarzenegger

- The Call of the Entrepreneur – Terrific video explaining what is the calling of Entrepreneurs, their creative talents and gifts, and risks that they are called to take to achieve their inspirational impulses.
<https://www.youtube.com/watch?v=B6XoKrWAD0o>
- An entrepreneur is a person who sees things that other people don't, but is also creative with what they see. – Call of the Entrepreneur
- An entrepreneur is someone who can organize things and other people around them so as to achieve the new object that is in mind. – Call of the Entrepreneur
- The entrepreneur's success seems inevitable after the fact, but the risks of launching a new enterprise are real. – Call of the Entrepreneur
- A lot of people don't realize that for entrepreneurs they very often, more often than not, place their entire well being at risk, in order to produce something they don't even know they have a market for yet. – Call of the Entrepreneur
- Entrepreneurs have to be so convinced of their idea that they may mortgage their homes in order to finance the first beginnings of their enterprise. That's an admirable trait. – Call of the Entrepreneur
- Capitalism begins with enterprise. It doesn't begin with market. It begins only when people look around, see what needs to be done or could be done, and then have the stick-to-itiveness and the creativity to make it work. – Call of the Entrepreneur
- The entrepreneur finds a way to make it work over all obstacles. – Call of the Entrepreneur
- The entrepreneur is the person who comes and looks at a desert or a jungle or a wilderness and sees a garden; sees an opportunity to create new value. – Call of the Entrepreneur
- Entrepreneurs learn risk without knowing there is risk. Taking risk is actually fashioned into hope. You're just dashing into the future and hoping that it is going to be better. – Call of the Entrepreneur
- The successful entrepreneur is the one who stays hopeful, stays flexible, and stays adaptable. – Call of the Entrepreneur

- As an entrepreneur, if you have a vision, go for it. If you can do it, do it, and do it well. – Call of the Entrepreneur
- The entrepreneurial impulse springs from something good, even divine within us. There's something there embedded in the very action of the entrepreneurs that speaks to us of the creation. – Call of the Entrepreneur
- Most entrepreneurs are motivated by the sheer excitement of creating something that's needed, the sense of they are in some respects participating in God's original creative act. – Call of the Entrepreneur
- Money is a part of our business world and part of the physical world we inhabit, but that's not what in the end motivates and calls to the entrepreneur. – Call of the Entrepreneur
- What calls to the entrepreneur is this creative energy, this inspirational impulse, this desire to make something where nothing exists. – Call of the Entrepreneur
- Don't allow those who spread negativity and misery to be front and center in your life. They'll suck the spirit right out of you and distract you from focusing your thoughts on all the things you want to accomplish and to experience. - Elle Sommer
- Remember to leave enough room in your life for those who would help you reach the mountain top, those who believe in you and those who show you the greatness in you when it's hard to see it for yourself. - Elle Sommer
- Your word is your bond, even when it is difficult or inconvenient. – Good Shepherd Church
- If you want to be a resilient, tough, and irrepressible person, you've got to try, fail, and try some more. – Tony Robinson
- Character cannot be developed in ease and quiet. Only through experience of trial and suffering can the soul be strengthened, ambition inspired, and success achieved. – Helen Keller
- Be yourself; everyone else is already taken. – Oscar Wilde
- When one door of happiness closes, another opens; but often we look so long at the closed door that we do not see the one which has been opened for us. — Helen Keller

- Don't get overwhelmed by your goal if it seems too big. Focus on that one small step you can take first. – Tony Robinson
- You can't choose what life throws at you, but you can choose how you respond. – Tony Robinson
- If you can't fly then run, if you can't run then walk, if you can't walk then crawl, but whatever you do you have to keep moving forward. — Martin Luther King Jr.
- A successful man is one who can lay a firm foundation with the bricks others have thrown at him. – David Brinkley
- Success isn't about not failing, it's about bouncing back after you fail. – Tony Robinson
- I don't measure a man's success by how high he climbs but how high he bounces when he hits bottom. – George S. Patton
- Attitude is a little thing that makes a big difference. – Winston Churchill
- If your attitude is never, never, never give up, you stand a much better chance of succeeding. The folks you work with will pick up on your sincerity & conviction, & they'll begin to operate the same way. And it will enable all of you to take the difficult steps necessary. – Geoff Loftus
- “If You're Going Through Hell, Keep Going” (Winston Churchill). Terrific leadership article by Geoff Loftus
<https://www.forbes.com/sites/geoffloftus/2012/05/09/if-youre-going-through-hell-keep-going-winston-churchill/?sh=7af78652d549>
- Just because you failed at accomplishing something, doesn't mean you're a failure as a person. – Tony Robinson
- Remember that failure is an event, not a person – Zig Ziglar
- If you're not failing every now and again, it's a sign you're not doing anything very innovative – Woody Allen
- Sometimes you have to take a leap of faith to find success. – Tony Robinson
- You can't expect to hit the jackpot if you don't put a few nickels in the machine. – Flip Wilson

- Do not wait; the time will never be 'just right.' Start where you stand, and work with whatever tools you may have at your command, and better tools will be found as you go along. – George Herbert
- The only place success comes before work is in the dictionary. – Vince Lombardi
- Your potential and ability to succeed is not confined by your current situation. You're more than your current circumstances. – Tony Robinson
- The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself. – Mark Caine
- Success doesn't always involve hitting a home run. Most of the time, is just about showing up, every single day. – Tony Robinson
- Success is the sum of small efforts – repeated day in and day out. – Robert Collier
- The greatest mistake you can make in life is to continually be afraid you will make one. – Elbert Hubbard
- A successful businessman's positive energy and enthusiasm light up any room he enters. He always has a new and bigger idea than the one he had the day before. – Tony Evans
- A successful businessman knows no fear. He moves forward with his visions and dreams in a unique way. – Tony Evans
- The higher the risk in launching a new product, brand or concept, the higher the potential reward. – Tony Evans
- You can stand to lose a lot when the risk is high, but savvy business people understand that's just part of the equation of doing business with our sights set high. – Tony Evans
- You don't make progress by standing on the sidelines, whimpering and complaining. You make progress by implementing ideas. – Shirley Chisholm
- Behold the turtle. He makes progress only when he sticks his neck out. – James Bryant Conant

- If they don't give you a seat at the table, bring a folding chair. – Shirley Chisholm
- We must reject not only the stereotypes that others have of us but also those that we have of ourselves. – Shirley Chisholm
- We make a living by what we get, but we make a life by what we give. – Winston Churchill
- All businessmen have to take risks. No risk no reward. This goes deeper than just business. When we don't take risks, we miss out on what God is doing in our life. – Fritz Chery
- Those who are confident and know who they are don't have to brag, look down on others to make themselves feel better, boast, nor be overly defensive when criticized. – Kendall Faull
- Those who are confident can handle it. They are humble. They can admit when they are wrong. They know they are not better than anyone is and no one is better than they are. They don't have to prove anything to anyone or themselves. – Kendall Faull
- Bragging and boasting comes from a person who is unconfident and so he/she over-compensates with bragging, boasting, and looking down on others faults while exalting themselves in their own eyes. – Kendall Faull
- Winners are not afraid of losing. But losers are. Failure is part of the process of success. People who avoid failure also avoid success. – Robert Kiyosaki
- Successful people ask questions. They seek new teachers. They're always learning. – Robert Kiyosaki
- Everyone can tell you the risk. An entrepreneur can see the reward. – Robert Kiyosaki
- Talk is cheap. Learn to listen with your eyes. Actions do speak louder than words. Watch what a person does more than what he says. – Robert Kiyosaki
- One of the great things about being willing to try new things and make mistakes is that making mistakes keeps you humble. People who are humble learn more than people who are arrogant. – Robert Kiyosaki
- Sight is what you see with your eyes, vision is what you see with your mind. – Robert Kiyosaki

- Losers quit when they fail. Winners fail until they succeed. – Robert Kiyosaki
- Face your fears and doubts, and new worlds will open to you. – Robert Kiyosaki
- Success is a poor teacher. We learn the most about ourselves when we fail, so don't be afraid of failing. Failing is part of the process of success. You cannot have success without failure. – Robert Kiyosaki
- The worst enemy to creativity is self-doubt. – Sylvia Plath
- Being able to fail is a big part of any creativity. No one is good on their first go, so the ability to deal with failure, and learn from mistakes is imperative if you want to succeed. – Canva
- Just as you have to be friends with failure, you have to be ready to take risks if you are to be successful creatively. They don't limit themselves and go out on a limb, seeing that the reward is often worth taking this risk. – Canva
- Creative individuals would rather be authentic than popular. Staying true to who they are, without compromise, is how they define success even if means being misunderstood or marginalized. – Kevin Kaiser
- No one can drive cross-country on a single take of gas. In the same way, creative people need to frequently renew their source of inspiration and drive. Often, this requires solitude for periods of time. – Kevin Kaiser
- Visualize this thing that you want, see it, feel it, believe in it. Make your mental blue print, and begin to build. – Robert Collier
- Toxic individuals can have a negative impact on your forward momentum. Entrepreneurs need to remain laser focused -- the distractions and stress that toxic people bring into your life act as unnecessary obstacles, so it is best to avoid them. – Jonathan Long
- Judgmental people will find a way to criticize anything and everything they come in contact with. Asking for advice or feedback from a judgmental person in business is a complete waste of time. – Jonathan Long
- Being an entrepreneur can be a very bumpy journey filled with highs & lows. While it's important to have a strong group of supporters in your corner during the low times, it's

also important 2have supporters that are there 2congratulate u when u hit the high points. – Jonathan Long

- Control freaks don't ever want to listen -- they don't have to, because according to them they know everything and they know the best way to do everything. A successful business structure requires team members that will listen to and follow instructions. – Jonathan Long
- Don't confuse confidence with arrogance. Confident people inspire, while arrogant people intimidate & annoy. Someone with an arrogant attitude feels he/she is better than everyone around them. In a professional situation this can create an uncomfortable environment. –Jonathan Long
- The constant victim will always make excuses and blame others for their mistakes and wrongdoing. They will never accept responsibility and always point the finger, which causes a domino affect of the blame game in a work setting. Flush them out of your business. – Jonathan Long
- Someone who is always negative will drain your positive energy immediately. They will discredit every idea u have & instead of being supportive they will go out of their way 2point out every possible way you could fail, rather than focus on possibilities & potential. –Jonathan Long
- To be successful, you have to surround yourself with other successful individuals that you can trust and count on to be there for you. You can't trust liars and it's hard to count on them because you never know if they are lying or telling the truth. – Jonathan Long
- People gossip because they are insecure -- they don't know how to separate fact from speculation. Having a gossipier within your business can be very destructive -- they are cancers and can quickly create a negative environment. – Jonathan Long
- You cannot change another person. You only have control over how you respond, and what you do and say. – Carthage Buckley
- There is no such thing as difficult people. The truth is that the difficulty is not the person themselves but a pattern of behavior which they choose to use. So, remember that the problem is not the person, it is the behavior. – Carthage Buckley

- If you are not able to remain calm after being treated badly, it is better to walk away and allow yourself to calm down before dealing with the situation. Once calmed down, you may even find you don't need to respond. – Carthage Buckley
- Show respect to people who don't even deserve it; not as a reflection of their character, but as a reflection of yours. – Dave Willis
- When you are treated disrespectfully, it is easy to return fire and treat that person with a lack of respect. That is a reactive way to respond and 9 times out of 10 it will make the situation worse. The better response is to remain respectful and dignified. – Carthage Buckley
- It is important to remember that how people treat you is not a reflection of why you are. It reflects who they are. – Carthage Buckley
- If people behave in a disrespectful manner, it doesn't say that you are not worthy of respect; it says that they are someone who behaves disrespectfully. – Carthage Buckley
- The best way to teach people how to treat you is by demonstrating the attitudes and behaviors you expect. You do that by treating others with respect and remaining dignified, even in the face of disrespect. – Carthage Buckley
- Remaining respectful and dignified does not mean that you have to take garbage from people. It just means that you behave in accordance with your own standards and find the most respectful way to deal with the situation. – Carthage Buckley
- As the late Wayne Dyer said, you teach people how to treat you. This can be helped by setting limits and boundaries. – Carthage Buckley
- You have the right to be assertive and you can even be proactive about it by setting boundaries and limits. – Carthage Buckley
- When you set boundaries and limits and reinforce them, people come to know what is acceptable and they often don't push the boundaries because they know it won't be tolerated. – Carthage Buckley
- Set a limit to reduce your exposure to a difficult person. Reduce the amount of time you spend in their presence. – Carthage Buckley

- It is you who must decide the right boundaries and limits to set for your life. Set boundaries and limits which serve you; not others. – Carthage Buckley
- Courage is what it takes to stand up and speak; courage is also what it takes to sit down and listen. – Winston Churchill
- If you have an important point to make, don't try to be subtle or clever. Use a pile driver. Hit the point once. Then come back and hit it again. Then hit it a third time – a tremendous whack. – Winston Churchill
- Before you can inspire with emotion, you must be swamped with it yourself. Before you can move their tears, your own must flow. To convince them, you must yourself, believe. – Winston Churchill
- The truth is incontrovertible. Malice may attack it, ignorance may deride it, but in the end, there it is. – Winston Churchill
- Kites rise highest against the wind, not with it. – Winston Churchill
- It is not enough that we do our best; sometimes we must do what is required. – Winston Churchill
- You have enemies? Good. That means you've stood up for something, sometime in your life. – Winston Churchill
- Success is not final...Failure is not fatal...it's the courage to continue that counts. – Winston Churchill
- A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty. – Winston Churchill
- Continuous effort – not strength or intelligence – is the key to unlocking our potential. – Winston Churchill
- You will never reach your destination if you stop and throw stones at every dog that barks. – Winston Churchill
- Doubts [can] be swept away only by deeds. – Winston Churchill
- One major sign that a relationship with a client has turned toxic is the violation of professional boundaries. – Karen Barbee

- If you're asking yourself questions regarding whether or not certain actions by the client are appropriate, more times than not they aren't. Listening to your instincts is important, and following them the first time is key. Trust yourself. – Karen Barbee
- I trust my instincts and judgment. If the customer's desires continuously go against my standards and ethics, I know my services are not in their best interests. – Terence Young
- Difficult conversations are critical to effective communication, but a client relationship can become toxic when they put up walls and won't listen to your advice, even if you have been an attentive listener and have offered a variety of innovative solutions. – Teresa J.W. Bailey
- What makes a great leader? Hold strong convictions. Handle sinister criticism. Have steadfast courage. - James Merritt
- Every strong leader should assume from the start he or she is going to draw criticism. People who are not prepared to do unpopular things and to defy clammer are not fit to be ministers in time of stress. – Winston Churchill
- Every leader must have this: When the chips are down, and the fire is raging, and the heat is unbearable, and even though you think you might go down in flames, you must have steadfast courage. – James Merritt
- One of the marks of a great leader is when the battle is raging at its fiercest, great leaders don't look for a place to run; great leaders look for a place to stand. – James Merritt
- Courage is not doing the right thing believing you will win; courage is doing the right thing whether you believe you will win or not. – James Merritt
- The ultimate test of any presidential decision is not whether it is popular at the time, but whether it is right. If it is right, make it, and let the popular part take care of itself. - Harry Truman
- Surrounding yourself with prospective mentors is an excellent way to build lifelong success. – Deep Patel
- If you surround yourself with short-term thinkers, it will be difficult to know if an idea is destined for long-term success. Those who are narrow-minded may be more likely to

dismiss one of your ideas because it will take time to develop into a meaningful success. – Deep Patel

- Pessimism is not always a bad trait; at times it can help entrepreneurs to recognize certain pitfalls that might otherwise be overlooked. However, a steady diet of pessimism is toxic when it comes to taking big professional risks.- Deep Patel
- Relationships that contribute to success are mutually beneficial. This dynamic cannot exist when dealing with selfish people. As a result, it is best to eliminate selfish people from your life in order to make room for more giving relationships. – Deep Patel
- Business success is about making informed decisions by weighing risks and rewards. If you are surrounded by people who over-index on possible risks while ignoring the possible rewards, it will be challenging to identify good business opportunities. – Deep Patel
- People who lack motivation or work ethic set a bad example for those interested in working diligently to become a professional success. There is no worse colleague than someone who simply does the bare minimum to get by. – Deep Patel
- People who are constantly angry are, just that, constantly angry. The main point is for you to understand that it's not you, it's them, and as such, you don't have to become angry in turn. – Susan Krauss Whitbourne
- Is Your Controlling Behaviour Masking Your Fear? – Kirstin O'Donovan
<https://www.lifehack.org/379948/your-controlling-behaviour-masking-your-fear>
- Trying to control everything in life is actually a way people manage their fears. So those people think they are managing their fear effectively, but they are actually masking it by trying to control everything. – Kirstin O'Donovan
- There's a fine line between being organized & trying to control every aspect of your life. While being organized usually leads to productive, efficient & effective actions, being too controlling could have the opposite effect. - Kirstin O'Donovan
- Many people try to control others out of a sense of anxiety. They may feel that if they aren't in charge, things won't turn out the way they want. – Dan Brennan
- Lord God, thank You for the opportunity to run this business. I trust in Your wisdom as I seek to work hard to make it secure and prosperous. May good practice be the cornerstone of everything I do. – lords-prayer-words.com

- Lord God, for my business, come reveal new openings and areas for expansion and development. May this business grow and flourish, creating great opportunity and provision for all those involved. In the name of Jesus, Amen. – lords-prayer-words.com
- Father, You are the foundation stone on which I build this business. You are my God, the wonderful Creator of everything that I am and all that I see. I ask for a blessing on the work of my hands. In Jesus name, Amen. – lords-prayer-words.com
- Father, for my business, may the reign of Your kingdom be extended in this company. May it be a source of great blessing and goodness to those whom it serves. I ask this in the name of my Lord, Jesus Christ. Amen. – lords-prayer-words.com
- In order to have a successful business, you must trust in the Lord. God's will is what is best for us. There will be times when you do not understand why things are happening in your business, but God is always trying to teach us and protect us. – Melinda Emerson
- Often in business when we don't close a sale or get a contract, we take it personally. Start thinking differently. When you don't get a contract, it's because it wasn't meant for you. In some cases, God might have been protecting you from a nightmare client. – Melinda Emerson
- Always remember who u are inChrist. We are not defined by our bank accounts or by how many plaques are on the wall. Never hesitate 2 share your testimony with others about what theLord has done 4 u in business. God wants us to be fine examples of His light&love. – Melinda Emerson
- The most important thing you can do for your business is pray daily. Start each day in meditation and prayer and you will stay calm as the day's struggles come upon you. Read words from the Bible to stay encouraged and balanced. – Melinda Emerson
- Whenever you have doubt, go to the Lord in prayer and wait on God to give you the answer. Remember that He speaks to us through visions and dreams, and sometimes He will send people who will speak His words to you. – Melinda Emerson
- There is no such thing as luck, only blessings sent from God. When unexplainable things happen, do not be fooled that you did anything to make them happen. Always remember that God has already prepared a place for you to succeed and to learn. – Melinda Emerson

- There will be times in your life when no one will think that you are going in the right direction with your business. But no one can stop God's anointing. – Melinda Emerson
- If God gave you the idea for your business, He will bless it. Stay faithful and focused. When you think you have no more to give, give some more and you will be rewarded. – Melinda Emerson
- Keep your head down and do your job. Your work will speak for you. – TheFemalePhysician
- If you find yourself working alongside *that* colleague who routinely undercuts you in meetings, puts you down in conversations or criticizes your work in front of others, take note. Those are telltale signs that he or she may be threatened by you. – Eileen Hoenigman Meyer
- It may seem like a colleague who routinely undercuts you, puts you down or criticizes your work is coming from a place of confidence & control, but the opposite is the case. It's your colleague's responsibility to stop dragging his or her baggage to work.– EileenHoenigmanMeyer
- A client comes to you because you provide something for them that they cannot or will not provide for themselves. That immediately places you in a position of authority and knowledge. You have a right and obligation to educate them. – Daniel Threlfall
- Develop a posture of respect for your client, but at the same time, be confident in your area of knowledge and expertise. Respect should be a two-way street. – Daniel Threlfall
- Be professional, but firm. One of the best ways to corral a client is to be professional with them. – Daniel Threlfall
- How casual should you be with your clients? You're going to have to draw the line somewhere. You obviously don't want to be stiff, but you'll run into problems if you're too laid back. In every interaction, stay within the boundaries of professional decorum. – Daniel Threlfall
- People respect a good listener. Your ability to listen is a strong communication bond that will calm volatile clients. When you truly listen, a client knows that you understand their situation. Many times, that's all they want. – Daniel Threlfall

- See things from the client's perspective. You're able to better identify areas of improvement, potential areas of derailment, and serve the client with this knowledge. You can head off a lot of problems simply by listening better. – Daniel Threlfall
- Too often, pushy customers keep pushing because the lines are not clear enough. You can be service-oriented while at the same time being very specific about what you can and cannot do. Set the expectation up front. – Tom Searcy
- When a pushy customer asks for something unreasonable, outside of an agreement or even impossible, it is your responsibility to re-assert the original expectations. The old adage applies: If you give someone an inch, they'll take a mile. – Tom Searcy